

The role of innovative infrastructure in EECA R&D teams support for participation in EU R&D programs; example of Enterprise Europe Network – Russia

enterprise europe network

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# **Enterprise Europe Network: Key facts & figures**



- Start: January 2008, long-term perspective until 2014
- 370 million € Community contribution from Competitiveness and Innovation Programme – CIP (till 2014)
- 577 organisations (regional chambers of commerce and industry, technology and innovation agencies, sector associations)
- About 3.000 staff providing specialised services to SMEs, R&D organizations and Universities
- 60 EC people from EACI/European Commission coordinating EEN centres





### **Enterprise Europe Network** is presented in 45 countries:

- in EU 27
- in 8 CIP Countries: CRO, FYR, ICE, ISR, MON, NOR, SER, TUR
- in **15** other Third Countries: ARM, CHIL, CHIN, EGY, RUS, SWI, SYR, USA, S. KOR, MEX etc.

Russian center – Gate2RuBIN

#### Access to:

- 60 centres in Russia
- more then4 000 Russian clients

(SMEs, R&D organisations, universities)

more 500 ideas for joint projects







# Russia in Enterprise Europe Network

### Gate2RuBIN consortium

The Gate2RuBIN project is implemented by a consortium of **three network organizations**:



# Russian Agency for Support of Small and Medium Business (RA)

since 1992, 50 SIORA network members in 50 regions of the RF



# Russian Technology Transfer Network (RTTN) Nonprofit Partnership

since 2001, 70 members in 29 regions of Russia and 3 CIS countries



#### Union of Innovation Technology Centers of Russia (RUITC), coordinator

since 2002, 31 members in 19 regions of the RF

#### THE MAIN GOALS ARE:

- assistance to the development of international and technological business cooperation between SMEs, R&D organisations
- support infrastructure of Russia and EU, contributing to their competitiveness.

## Enterprise Europe Network – Russia services:

- -Business to Business (B2B) cooperation services
- Technology and Knowledge Transfer services
- Services encouraging the participation in FP7







# Typical Problems – Role of Infrastructure

- «Can I participate in FP7?»
- Lack of information on FP7 rules, calls etc. (in Russian)
- Partner search for FP7 proposal (promotion of the competences: «our team should be a good partner for …»)

90%

- Negotiations with potential partners
- Proposal preparation
- Administrative and financial issues on project implementation stage

10%





## **EEN tools – ISTOK-SOYUZ**

EEN Brokerage events

EEN IT Sector Group

Networking/BBS

Successful R&D in Europe (Dusseldorf, Germany, March – 2010, 2011) 10+ participant from Russia (ICT)

Dissemination of "ICT cooperation priorities with EECA, partner search Access to 45+ European centers

Partner search for proposals (MyFire - ITMO, CASAGRS2 -Sitronics, AbOriginal – IGPh RAS)







- Hands-on-support for Russian teams (partner search). RTTN was the leader in hands on support component of the project and practically involved in assisting EECA ICT teams to established close collaboration with EU research teams which led to a number of FP7 applications and common activities. Strong relations established with these teams and further assistance them will be continued in the framework of EEN-Russia activities.
- Visibility of Russian ICT Competences. RTTN will keep exploiting EECA Competance
   Platform for partner's search in ICT area and also as database for dissemination the relevant
   information both for EU and EECA ICT-R&D communities
- **Trainings and capacity building.** Using guidelines "Getting started with EU ICT research" and "How to Effectively Network / Communicate in International R&D projects".
- European Technology Platforms in ICT. RTTN plans also to be actively involved in the process of the Russian Technological Platform creation and operation in Russia serving also as a bridge between RTPs and ETPs.





## Gate2RuBIN results 2008-10

Clients: via 10 000 SMEs

First company visits: 2421

BCD and BBS profiles: 591

Expressions of interest: 1473

Local events: 318

Brokerage events participation: 41

Partnership Agreements signed: 30+
 (including 13 – validated by EACI)

### **Events**

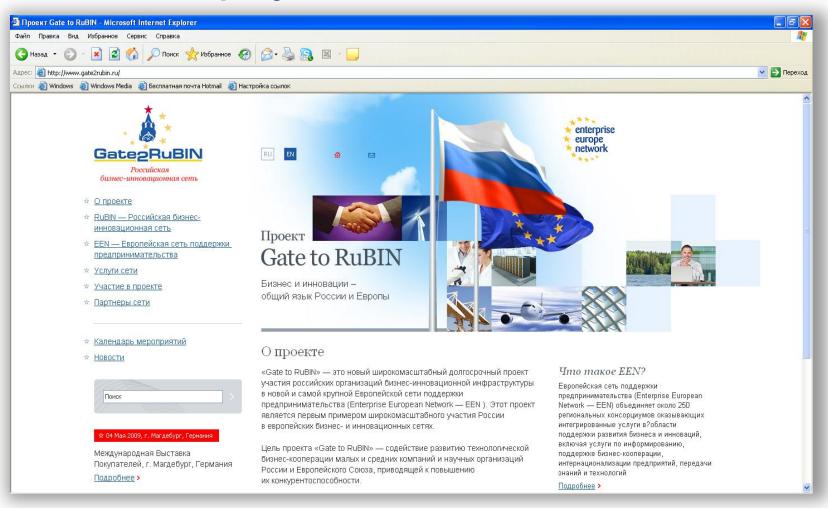
- EEN annual conference (2008, 2009, 2010)
- International Gate2RuBIN conference (2008, 2009, 2010)
- 20 presentations at international conferences in Russia
- 300+ local events
- Brokerage events with EEN partners (2008, 2009, 2010)







# Gate2RuBIN project's website



http://www.gate2rubin.ru/





## **EEN-Russia Contacts**



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